# M/s. BEML LIMITED, BEML SOUDHA, 23/1, 4<sup>th</sup> Main SAMPANGIRAMA NAGAR, BENGALURU - 560027

# Notice for Inviting Expression of Interest (EoI) for Identifying Project Director for execution of Metro Projects

### Ref. No.: BEML/Metro Business/Eol/2025/ Dtd:03.04.2025

## **Contact for clarifications**

	Contact - 1	Contact - 2
Name	SUNDARESAN S	RAVI KUMAR TVVS
Designation	SBU Head (Metro)	DGM(Marketing)
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## Issued by

## BEML LIMITED

(Schedule 'A' Company under Ministry of Defence, Govt. Of India)

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#### SECTION-1

#### Disclaimer

The information contained in this Expression of Interest (EoI) document provided to the Prospective Individual, by or on behalf of M/s BEML Ltd., or any of its executives or advisors, is on the terms and conditions set out in this EoI document and all other terms and conditions subject to which such information is provided.

- 1. The purpose of this EoI document is to provide the Prospective Individual with information to assist the formulation of their proposal. This EoI document does not purport to contain all the information each Prospective Individual may require. This EoI document may not be appropriate for all persons, and it is not possible for BEML Ltd., its executives, or advisors to consider the business/investment objectives, financial situation and particular needs of each Prospective Individual who reads or uses this EoI document. Each Prospective Individual should conduct his own investigations and analysis and should check the accuracy, reliability, and completeness of the information in this EoI document and where necessary obtain independent advice from appropriate sources.
- BEML Ltd., its executives and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
- 3. BEML Ltd., may, in its absolute discretion, but without being under any obligation to do so, modify, amend, or supplement the information in this EoI document.
- 4. The issue of this EoI does not imply that BEML Ltd., is bound to select and shortlist any or all the Prospective Individual. Even after selection of suitable Prospective Individual, BEML Ltd., is not bound to proceed ahead with the Prospective Individual and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
- 5. The Prospective Individual shall bear all costs associated with the preparation, technical discussion/presentation, and submission of response against this EoI. BEML Ltd., shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.
- 6. Canvassing in any form by the Prospective Individual or by any other agency on their behalf shall lead to disqualification of their EoI.
- 7. Notwithstanding anything contained in this EoI, BEML Ltd., reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any

reasons, thereof. In the event that BEML Ltd., rejects or annuls all the applications, it may at its discretion, invite all eligible Prospective Individual to submit fresh applications.

- 8. BEML Ltd., reserves the right to disqualify any applicant during or after completion of Eol process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide within the specified time, supplemental information sought by BEML Ltd.,
- BEML Ltd., reserves the right to verify all statements, information and documents submitted by the applicant in response to the EoI. Any such verification or lack of such verification by BEML Ltd., shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of BEML Ltd.,

## SECTION-2

#### Schedule of Eol process & contact details

#### A. Schedule of Eol process

The schedule of activities during the Eol Process shall be as follows -

SI.No.	Description	Date
01	Issue of EoI Document	03.04.2025
02	Last date & Time of Submission of Eol	<mark>18.04.2025</mark> ,
	response	Time:17:00 Hrs

#### B. Contact Details related to Eol

	Contact - 1	Contact - 2
Name	SUNDARESAN S	RAVI KUMAR TVVS
Designation	SBU Head (Metro)	DGM(Marketing)
E mail ID	sundaresan.s@bemlltd.in	ravikumar.tvvs@bemlltd.in
Mobile number	9900046587	9986404372

- **C.** Interested Individuals meeting essential eligibility criteria and important terms & conditions of Eol should submit their response vide a letter or email attaching their profile
- **D.** The Eol response in soft copy to be sent to the email id: <a href="mailto:bemleoi@bemlltd.in">bemleoi@bemlltd.in</a>
  - E. Queries if any, may be forwarded to <u>bemleoi@bemlltd.in</u> with cc to <u>sundaresan.s@bemlltd.in</u> & ravikumar.tvvs@bemlltd.in

#### SECTION-3

#### Expression of Interest (EoI) Identifying Project Director for Metro Projects

#### 1. Introduction:

BEML Ltd. a 'schedule 'A' Company under Ministry of Defence, Govt. of India, plays a pivotal role and serves India's core sectors like Defence, Rail, Power, Mining and Infrastructure. Details of BEML Ltd are available at <u>www.bemlindia.in</u>

#### 2. Objective of EOI

In order to meet the market requirements, BEML Limited is working on strengthening its metro business with thrust on efficient project execution and strategic collaborations. At present, BEML is executing metro projects for Mumbai, Bengaluru, Chennai. There are upcoming metro projects in Western region including the states of Maharashtra / Gujarat. Through the EOI, BEML intends to engage services of a Project Director who caters primarily to the requirements of western region. Based on business requirement, other geographies may also be mutually discussed and agreed.

#### 3. Scope of Work

- 3.1. The Shortlisted individual shall act as Project Director (Internal or Customer Facing) for BEML metro projects and guide the Metro business to meet customer expectations in cost effective manner. BEML is free to assign any specific project(s) to the shortlisted individual which shall be accepted by the applicant.
- 3.2. The Individual shall monitor all the metro projects in execution and in operation. The individual shall advise BEML on the business opportunities in Metro sector.
- 3.3. The Individual shall advise BEML on supply chain of metro rolling stock including suggestions on new vendors development
- 3.4. The Individual shall guide BEML on driverless metro rolling stock and long-term comprehensive maintenance requirements.
- 3.5. The Individual shall update BEML with market information and provide advice about best industry practices
- 3.6. The individual shall advise BEML on possible improvements in its existing processes / procedures for efficient operations

- 3.7. The Individual will be required to be present at BEML Office for a minimum of 2 working days per week for official purposes and should be available for consultation and advise as and when required by BEML.
- 3.8. Travel and meet various domestic and international stakeholders
- 3.9. Submit monthly progress report and action plan for meeting the business requirements.

## 4. Time Lines:

4.1 The Period of engagement will be for 1 years which may be further extendable to 2 more years.

## 5. Essential Eligibility Criteria

- 5.1 The applicant should be an Indian National, having retired from any Metro Corporation (Government of India SPV) and worked at the Level of Director on the Board or Above for a minimum period of 05 years. Among the other duties in the level of the Director or Above, the applicant should have been responsible for rolling stock.
- 5.2 Post retirement, the applicant should have been continuously engaged in offering similar professional services (scope of work as mentioned in Para 3) with gaps not exceeding six months.
- 5.3 The applicant should be a Graduate in Engineering preferably with post-graduation in management / administration.

## 6. Selection Criteria

Applicant Individual will be shortlisted based on sequential criteria as below

- 6.1. The Individual should be medically fit to perform the above duties.
- 6.2. Interaction and Discussions will be held with the individual by the duly constituted committee on dates and time notified by BEML and selected individual will be issued the services purchase order.

## 7. General Terms and Conditions

- 7.1. The individual will be required to submit a Non-Disclosure Agreement on a minimum Rs 200 stamp paper. (Format will be shared by BEML after shortlisting)
- 7.2. The individual will provide undertaking that He / She is not consulting any other organization which may interfere with the business of BEML resulting in any sort of conflict of interest when consulting for BEML

7.3. The Individual should undergo a medical test and submit a report to BEML (Format will be shared by BEML after shortlisting)

## Submission of Eol

The Eol shall be submitted on or before 18.04.2025, Time : 17:00 Hrs through e mail only mentioningEolReference:BEML/MetroBusiness/Eol/2025dated03.04.2025insubjectbemleoi@bemlltd.in

## Queries if any, may be forwarded to

- 1. sundaresan.s@bemlltd.in
- 2. ravikumar.tvvs@bemlltd.in

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